

## Reduce the Leasing Cycle

Leasing Dashboard provides a single, powerful, easy to use solution for closing your deals. Connecting everyone in your company through the Leasing Dashboard creates a total leasing workflow solution. Designed by leasing professionals to get deals done fast. Complete deal analysis, negotiation, tracking and contact management create an integrated suite of leasing tools. With you at the Leasing Dashboard, your deals will be more profitable and close faster.

## Create Deals in Seconds

- **Deal Wizard** Quickly enter and analyze deals with a few simple steps, the graphical wizard can create a complete deal in seconds.
- **Suite Based Pricing** Leasing is integrated into space inventory pricing. Suite inventory price is maintained in space management - Deal rents are a result of the suites selected.

- **Automatic Deal Budget Baseline**  
Each deal automatically creates its own budget deal so that any change to a version creates a budget variance from the established suite pricing.
- **Option and Encumbrance Notification**  
Immediate notification upon suite selection of any options, encumbrances or other active deals on that space

## Streamline the Approval Process

- **Online Approval** After deals are electronically approved and ready to be reviewed by another user, REvision will automatically route the task to the next level. Crucial tasks that once took up precious company resources flow through REvision's workflow automation with just a few clicks.
- **Smart Approval Technology** Approval workflow adapts to each deal and the rules set for each person involved in the process. Using Smart Approval rules and role based routing and notifications - the



deal finds its approvers, not the other way around. For each approver, you set triggers such as exceeded area threshold, over budget NER, below market renewal option, termination or expansion options, or below market security deposit that automatically send the deal to the next level of approval.

- **Workflow Customization** Define individual roles and business rules and REvision automatically routes the deal to inform everyone in the deal process of the status and tasks demanding their attention. Once a deal is electronically approved, REvision will automatically send it to the next Milestone in the deal workflow, and finally to billing the tenant.

**Desktop Building**

Building	Office	Retail	Other
480 Madison Avenue	71,800 sf	12,200 sf	695 sf
Rentable Area:	82,561 sf	12,200 sf	695 sf
Percent of Building:	100.0%	86.7%	12.4%
Percent Occupied:	80.0%	81.9%	71.3%
100.0%			100.0%

**My Leasing Deals**

Building	Proposal To	Initiated	Suite	Area	Conversion %	Next Milestone
395 Fifth Ave	1221 Services Corporation - Julia Seal	04/06/2004	7.6B	0 sf	0	Lease Signed & All milestones approved.
395 Fifth Ave	212 Entertainment - Joe Glass	03/04/2004	7.6A	0 sf	2	Proposal Issued. All milestones approved.
395 Fifth Ave	212 Entertainment - Joe Glass	02/10/2004	101	2,048 sf	0	Lease Signed & Subm. for Approval. Matthew S.
395 Park Avenue	212 Entertainment - Joe Glass	06/08/2003	505.20A	5,325 sf	4	Lease Submitted. Not submitted for approval.
395 Fifth Ave	A + NoLeak Waterproofing, Inc. - Bob	07/01/2003	7.6A	26,450 sf	1	Prospective Ten. Not submitted for approval.
480 Madison Ave	ABE Sign Co., Inc. - Main Number	09/15/2004	511	690 sf	0	Budgeted Deal - Subm. Deal For Lease Draft

The REvision Leasing Dashboard

**Proposal To: ABE Sign Co., Inc. @ 480 Madison Avenue**

Deal - At a Glance	General Comment
Version: 81 - Landed - 08.16.04	
Leasing Agent: M. Matthew Solimano	
Square Footage: 690 sf	
Commencement: 08/16/2004 (48) Fixed Date	
Conversion Probability: 0 - Budgeted Deal	

Description	Months	Rate	Component	Deal NER	Budget NER	Variance
Office Base Rent	1 - 1	\$30.57	Total Base Rent	\$60.00/sf	\$0.00/sf	\$60.00/sf
	2 - 48	\$60.00	Total Free Rent	\$2.47/sf	\$0.00/sf	\$2.47/sf
			Unrecovered Expenses	\$0.00/sf	\$0.00/sf	\$0.00/sf
			Net Rental Revenue	\$57.53/sf	\$0.00/sf	\$57.53/sf
			Tenant Improvements	\$0.00/sf	\$0.00/sf	\$0.00/sf
			Leasing Commissions	\$0.00/sf	\$0.00/sf	\$0.00/sf
			NER before Other Revenue	\$57.53/sf	\$0.00/sf	\$57.53/sf
			Other Revenue	\$0.00/sf	\$0.00/sf	\$0.00/sf
			NER after Other Revenue	\$57.53/sf	\$0.00/sf	\$57.53/sf
			Yield to Asset	0%	0%	0%

The REvision Lease Deal View

## Negotiate with the Advantage

- **Standardize Deal Analysis** Precise, detailed, Net Effective Rent calculations are automatically generated every step of the way. Know the effect of every detail of the proposal immediately.
- **Deal Versioning** Instantly create new versions of a deal and compare the Net Effective Rent between versions.
- **Detailed Cash Flow Projections** View monthly cash flows for every part of the deal and their effect on the Net Effective Rent analysis.
- **Automated Tenant Offering Letters and Leases** Create Word documents with all the deal points incorporated into your customized letters. The entire lease can even be auto-generated in Word including legal language, rent schedules, billing address, notifications, commissions, tenant improvements, and complete option and expense recovery information.

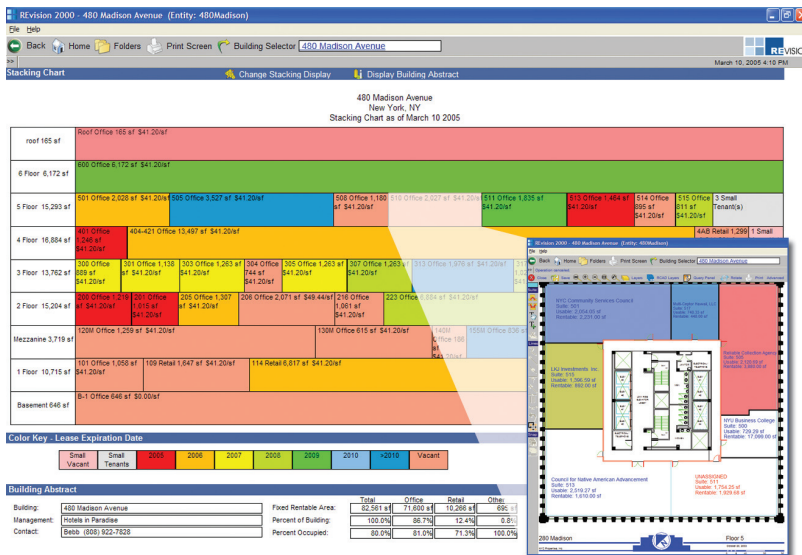
## Integrate Your Business

- **Fully Integrated CAD System** Easily produce accurately measured AutoCAD drawings of the space using the integrated REvision CAD engine. This simplified CAD interface guides a broker through splitting and combining suites, calculates the correct rentable and usable area and creates presentation quality tenant suite drawings to help close the deal.
- **Active Deals Forecast to the Budget and Valuation** Project deals in the pipeline to budgets and long-term valuation cash flows.
- **Full Accounting Integration** You can use REvision's fully integrated, state-of-the-art, Real Estate Accounting System, or you can have REvision synchronize the converted deal with the accounting system of your choice.
- **Approved Lease Deals Converted to Leases** Lock deals upon submission to

the approval process. The lease that is approved is the deal that was negotiated - nothing slips through the cracks - **no reconciliation!**

## Centralize and Share all Leasing Deals

- **Analyze the Deal Pipeline** View any deal at any stage by any broker by probability of completion. Measure your brokers' productivity, time in the pipeline, and time to convert on a suite-by-suite, deal-by-deal basis.
- **Streamline Communications** Everyone is connected to the deal pipeline and informed as requested. Automatic email notification of any action required and each deal's progress.
- **Central Contact Directory** Complete customer relationship management, (CRM), for your business. Discover your corporate knowledge base supported by activities and notes with your contacts and tenants.
- **Attachment Manager** Keep all related documents, photos, and correspondence with the lease - from the original lease deal through the entire lease life cycle.



The Customizable Stacking Chart and Integrated CAD Management

## Revision is about Building a Solid Foundation for the Future

- Increase profits with the negotiating advantage
- Reduce the leasing cycle
- Streamline communication
- Single, easy-to-use interface gets you information quickly
- Flexible, controlled workflow
- Beyond integration - a single software solution