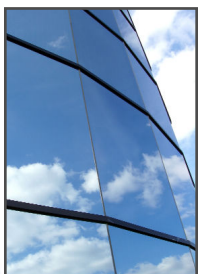# REVISION

About REvision

Founded in 1994, REvision, Inc. develops and supports advanced technology enterprise solutions for real estate professionals. Led by Dr. Steve Palmer of MIT, author of PRO-JECT Lease Analysis, the REvision team is staffed by key executives from the real estate, commercial mortgage and financial service software industries.

Our Products

The **flagship product, the *REvision® Asset Management System***, consists of 12 seamlessly integrated modules that utilize a common relational database and a single user interface. From original lease documents and accounting information to architectural CAD drawings integrated with suite inventory, property management and operations, everything you need to compete effectively is at your fingertips.

REvision Asset Management System is available in three versions: **Professional**, **Commercial**, and **Enterprise**.

REvision also features three stand-alone products: **Enterprise Budgeting**, **Lease Proposal and Approval Workflow**, and **CAD Based Space Management**.

REvision Technology

REvision software was built from the ground up using state-of-the-art Internet and object technologies. REvision software is legacy-free, with completely **new 32-bit technology** utilizing object **XML data exchange** and **scalable SQL databases**. Security is enforced at multiple levels so that each user has permission for only those assets and job functions defined for their security profile by the administrator.

This responsive technology leads to enhanced productivity and an increased asset value, bringing the focus back to the most important thing - client service.

The REvision Asset Management System Modules

Customer Relationship Management

REvision enables seamless, end-to-end integration of customer-centric business processes. The central **Contact Directory**, **Referrals**, and **Customer Relationship Management** fosters collaboration amongst, associates, tenants, and technology, in a simple, easy-to-use system.
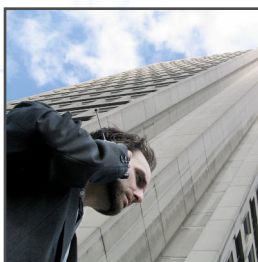
Attaining long-lasting, lucrative customer relationships through efficient centralized customer management has never been easier.

> *"REvision is about building a solid foundation of information. A foundation that both supports current business requirements and positions the organization for the future."*
>
> Chuck Heaver
> Vice President
> Trizec Properties

Accounting

REvision's unique, feature-rich accounting system provides a **complete General Ledger, Accounts Payable, Accounts Receivable, Purchase Order,** and a **Financial Statement Designer**. Accounting can be done on the entity and the property level, and is connected to every aspect of the property. REvision accounting is seamlessly integrated.

Accounting Highlights:

- Tenant charges auto-charged to accounting including customized tenant billing
- International tax accounting, including Sales Tax, VAT, and GST
- Completely automated recovery true-up reconciliation
- Multi-entity accounting and inter-company transactions
- Batch-driven journal entry with posting only for authorized persons
- Complete bank account reconciliation
- Drill-down reporting for researching questions online all the way to original journal entry

Budgeting

Budgeting is a long and complex process, and without the right tools the task is made even more complicated. Spreadsheets and other stand-alone applications were never designed to handle the multifaceted business processes in the real estate industry.

REvision's budgeting solutions were built from the ground up to allow total control of your financial data and complete automation of budgets and forecasts. **Budget creation time is reduced by 75%**. By avoiding redundant data entries, you increase financial integrity and accuracy, save time, and reduce operational costs.

Budgeting Features:

- Budgets auto-generated from the leases, expenses, active lease deals, capital projects, and debt
- Single Location for all financial data providing a powerful analysis and problem-solving platform
- Budgets viewed as consolidated, comparative, by property and portfolio for any budget period
- Property comparisons and historical trends are analyzed for instant performance evaluation
- Valuation projections are based on actual operating budgets from the properties

Forecasting and Valuation

Managing real estate entails a wide assortment of variables that can make or break your performance as a company. Complex lease deals, space demands, occupancy rate forecasting, and property capital requirements all require a detailed understanding of each individual property. When faced with this kind of intricacies throughout your portfolio, can you be certain no detail gets overlooked?

REvision's **Real Estate Valuation provides you with an integrated forecasting and analysis toolkit beyond any existing software**. Forecasting is based on actual property information. Up-to-date projections are made at the property and more importantly at the portfolio level instantly.

The REvision Asset Management System Modules

Job Costing & Project Management

REvision provides dedicated project management capabilities to streamline tenant improvements and construction activity. Project tasks are transparent, which eliminates upkeep of separate calendars and transmittal of schedules to other personnel.

Direct links to the accounting system and asset management ensure on-time and on-budget projects.

Effortlessly manage the entire project lifecycle:

- Forecast individual project budgets to property and portfolio budgets
- Manage vendor bidding, contract awards, change orders, payment requests, payments, project accounting and completion management
- REvision's Online Approval Request Process handles all cost over-runs
- Route vendor payment requests electronically to accounting, where they can be converted to bills and paid with no re-keying of any information

Property Management

Significant new efficiencies can be achieved via our comprehensive Property Management module. Managers can quickly and easily access online, all lease documents, signature pages and financial data and contacts.

Automation of delinquency letters, vendor insurance and other tenant correspondence using the *REvision's* letter link merge to Microsoft Word® saves your organization valuable time.

REvision helps manage buildings easily and efficiently, utilizing:

- Service contract management, including budget forecasting
- Vendor insurance certificate management Real estate tax tracking
- Fire Safety tracking; ADA personnel; Tenant security systems
- Incident report, Legal matter tracking, Emergency after-hour contacts
- Parking tabs
- Approved vendor tracking

Operations & Engineering

Building engineers will attain total control over a building's operations and physical plant using critical real-time information. All equipment information, parts inventory, work orders, and task scheduling is maintained within the operations module.

By routing tenant work orders directly to project engineers via a web-enabled call center facility, tenant invoices are routed to accounting without any error or re-keying, *REvision* saves the team valuable time and resources and ensure accurate and timely billing.

Leasing and Marketing

The *REvision* Deal Wizard creates new deals in seconds. The e**ntire leasing process is automated**, starting with prospect tracking, lease financial analysis, and deal approval workflow. The Letter Link to Microsoft Word automates the creation of tenant offes letters and lease generation. Track competitive properties on the mapping interface.

Deal status, financial analysis, space inventory pricing, budget projections, and coordination of tenant move-ins are accurately tracked to keep your focus on areas that matter most, such as client lease negotiations, vacancy rates, tenant expectations and creating new deals.

Approval Automation

REvision seamlessly links business processes and workflow rules, and automatically informs everyone in the deal process of deal status and tasks demanding their attention.

Once a deal is electronically approved and ready to be reviewed by another user, **REvision will automatically route the task to the next level**. Crucial tasks that once took up precious company resources flow through *REvision's* workflow automation with just a few clicks.

CAD Based Space Management
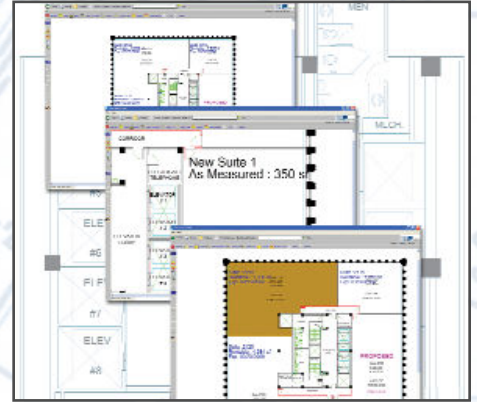
Integrating CAD into an asset management software suite creates a powerful new tool for real estate companies. At any time, you may reconfigure whole floors or divide or join individual suites. Suite measurements are calculated with a simple mouse click. The strength of the CAD based Space Management begins with **tight integration of the AutoCAD® DWG files and the *REvision* database**.

REvision reads and writes AutoCAD® DWG files, enabling the user to make use of actual architectural drawings for the utmost accuracy.

People • Information • Real Estate

REvision software is the result of international collaboration and our determination to produce easy-to-use software. By embracing a multitude of philosophies and ideas, we engineer our products to empower people.

As the real estate market becomes increasingly multifaceted, so does the technology that supports it. REvision software becomes the backbone on which an efficient real estate company does business, delivering real-time information to your management team.

Manage your real estate business without limits. REvision can demonstrate a customized strategic solution for your business.

REVISION

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